

ORDINANCE

2022-08-18-0596

**APPROVING CONTRACTS WITH CAVENDER FORD MOTOR COMPANY, LTD., DBA CAVENDER GRANDE FORD, AND SILSBEE FORD-LINCOLN-MERCURY, INC., DBA SILSBEE FORD INC., TO PROVIDE AN ESTIMATED 23 CARGO AND PASSENGER VANS FOR VARIOUS CITY DEPARTMENTS FOR A TOTAL ESTIMATED COST OF \$1,185,664.04. FUNDING IN THE AMOUNT OF \$774,424.04 IS AVAILABLE FROM THE FY 2022 EQUIPMENT RENEWAL & REPLACEMENT FUND BUDGET. FUNDING FOR FY 2023 IN THE AMOUNT OF \$411,240.00 IS SUBJECT TO THE APPROPRIATION OF FUNDING BY CITY COUNCIL.**

\* \* \* \* \*

**WHEREAS**, bids were submitted to provide the City of San Antonio with cargo and passenger vans for the Building and Equipment Services, Fire, Health, Human Services, Information and Technology Services, San Antonio Public Library, Parks and Recreation, Police, and the Public Works departments; and

**WHEREAS**, approval of these contracts will supply 15 replacement cargo and passenger vans in FY 2022 and an estimated eight replacements in FY 2023, dependent upon appropriation of subsequent annual funding by City Council for FY 2023; and

**WHEREAS**, the bids submitted for items 1, 2, 4 and 5 by Cavender Ford Motor Company, Ltd., dba Cavender Grande Ford, a City Business as defined by the City's Local Preference Program, is each within 3 percent of the lowest bid, which were from Silsbee Ford-Lincoln-Mercury, Inc., dba Silsbee Ford Inc., a bidder which is not a City Business; and

**WHEREAS**, Cavender Ford Motor Company, Ltd., dba Cavender Grande Ford, submitted the low bid for item 2 and Silsbee Ford-Lincoln-Mercury, Inc., dba Silsbee Ford Inc., submitted the low bid for item 3; and

**WHEREAS**, all expenditures will be in accordance with the applicable fiscal year's budget approved by City Council; **NOW THEREFORE:**

**BE IT ORDAINED BY THE CITY COUNCIL OF THE CITY OF SAN ANTONIO:**

**SECTION 1.** The bids submitted by Cavender Ford Motor Company, Ltd., dba Cavender Grande Ford, for items 1, 2, 4, and 5 for an estimated total cost of \$1,082,170.00 and Silsbee Ford-Lincoln-Mercury, Inc., dba Silsbee Ford Inc., for item 3 for an estimated total cost of \$103,494.04 are hereby accepted, subject to and contingent upon the deposit of all required bonds, performance deposits, insurance certificates and endorsements. The bid tabulation is attached hereto and incorporated herein for all purposes as **Exhibit I**. Copies of the bids are available for inspection in the offices of the Purchasing Division of the Finance Department.

**SECTION 2.** It has been found and declared that, pursuant to the City's Local Preference Program, passed by ordinance number 2013-03-21-0167 and as amended by ordinance number

2014-11-13-0923, Cavender Ford Motor Company, Ltd., dba Cavender Grande Ford, a City Business, is entitled to award of items 1, 4, and 5.

**SECTION 3.** Funding for this ordinance in the amount of \$774,424.04 is available in Fund 72001000, Cost Center 3503200001 and General Ledger 5709080 as part of the Fiscal Year 2022 Adopted Budget approved by City Council.

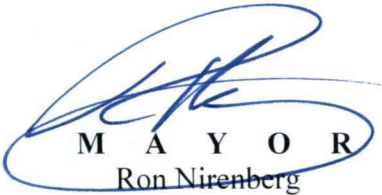
**SECTION 4.** Additional funding is contingent upon City Council approval of the Fiscal Year 2023 budget.

**SECTION 5.** Payment is authorized to Cavender Ford Motor Company, Ltd., dba Cavender Grande Ford, and Silsbee Ford-Lincoln-Mercury, Inc., dba Silsbee Ford Inc., and should be encumbered with a purchase order.

**SECTION 6.** The financial allocations in this ordinance are subject to approval by the Deputy Chief Financial Officer, City of San Antonio. The Deputy Chief Financial Officer may, subject to concurrence by the City Manager or designee, correct allocations to specific SAP Fund Numbers, SAP Project Definitions, SAP WBS Elements, SAP Internal Orders, SAP Fund Centers, SAP Cost Centers, SAP Functional Areas, SAP Funds Reservation Document Numbers, and SAP GL Accounts as necessary to carry out the purpose of this ordinance.

**SECTION 7.** This ordinance is effective immediately upon passage by eight affirmative votes; otherwise it is effective on the tenth day after passage.

**PASSED and APPROVED this 18<sup>th</sup> day of August, 2022.**




M A Y O R  
Ron Nirenberg

**ATTEST:**

**APPROVED AS TO FORM:**



Debbie Racca-Sittre, City Clerk



Andrew Segovia, City Attorney



## City of San Antonio

### City Council Meeting August 18, 2022

9.

**2022-08-18-0596**

Ordinance approving a purchase contract with Silsbee Ford-Lincoln-Mercury, Inc., dba Silsbee Ford Inc. for 2 replacement 2023 customized prisoner transport vans with restraint systems for the City of San Antonio Police Department for a total cost of \$143,304.50. Funding is available from the FY 2022 Equipment Renewal and Replacement Fund budget. [Ben Gorzell Jr., Chief Financial Officer, Troy Elliott, Deputy Chief Financial Officer, Finance]

Councilmember Courage moved to Approve on the Consent Agenda. Councilmember Rocha Garcia seconded the motion. The motion carried by the following vote:

**Aye:** Nirenberg, Bravo, McKee-Rodriguez, Rocha Garcia, Castillo, Cabello  
Havrda, Sandoval, Pelaez, Courage, Perry

**Absent:** Viagran

# Exhibit I



## City of San Antonio Bid Tabulation

## Exhibit I

Opened: June 24, 2022 For: Purchase of Cargo and Passenger Vans 6100015584			LD	
Item	Description	Quantity	Local	Non-Local
1	Cargo Van, Low Roof: Price Each: Total:  Percentage between lowest responsive bid and local bid: Price Differential: Year, Make & Model Offered:  Specific Make and Model of Engine Offered (Include SAE Net HP: Transmission Offered:  Warranty:  Warranty Service Provider Facility Name: Warranty Service Provider Facility Address:  Delivery  Production Cut-off Date:  Last day order can be placed for current year model:  Can bidder provide bid items, at the bid price submitted, after the production cut-off date:	4	Cavender Grande Ford 4562 IH-10 East San Antonio, TX 78219 210-245-4706  \$46,958.00 \$187,832.00 Ford factory must allocate, schedule and build as 2023 YM quantities are dependant on Ford build as 2023 YM. 1.82% \$3,355.92 2023 Ford Transit Low Roof 350 W1Y Ford 3.5 L PFDI V6 Flex Fuel, 275 H.P. Ford 10-Speed Automatic 36 Months or 36,000 Miles Cavender Grande Ford 4562 IH-10 East San Antonio, TX 78219 ASAP upto 365 Days depending on Ford scheduling and Ford allocation Unknown Ford will schedule and take orders quarterly Until Ford stops taking Transit orders and determines build out for 2023 YM Price is good for 2023 YM only	Silsbee Ford 1211 U.S. Hwy 96N Silsbee, TX 77656 409-880-9191  \$46,119.02 \$184,476.08  2023 Ford Transit 350 Ford 3.5 L V6 10 Spd. Trans. 36m/36,000 Bumper to Bumper 5yr/100,000 Powertrain Local Dealer Local Dealer TBD TBD Not Provided Not Provided

# City of San Antonio Bid Tabulation

Opened: June 24, 2022 For: Purchase of Cargo and Passenger Vans 6100015584			<b>Local</b> Cavender Grande Ford 4562 IH-10 East San Antonio, TX 78219 210-245-4706		<b>Non-Local</b> Silsbee Ford 1211 U.S. Hwy 96N Silsbee, TX 77656 409-880-9191
Item	Description	Quantity	LD		
2	Cargo Van, Low Roof with Shelving: Price Each: Total:  Percentage between lowest responsive bid and local bid: Price Differential: Year, Make & Model Offered:  Specific Make and Model of Engine Offered (Include SAE Net HP): Transmission Offered: Warranty:  Warranty Service Provider Facility Name: Warranty Service Provider Facility Address:  Interior/Shelving Manufacturer Offered: Delivery:  Production Cut-off Date:  Last day order can be placed for current year model:  Can bidder provide bid items, at the bid price submitted, after the production cut-off date:	4	\$50,656.00 \$202,624.00 Ford factory must allocate, schedule and build as 2023 YM quantities are dependant on Ford build as 2023 YM. 2.49% \$4,927.92 2023 Ford Transit Low Roof 350 W1Y Ford 3.5 L PFDI V6 Flex Fuel, 275 H.P. Ford 10-Speed Automatic 36 Months or 36,000 Miles  Cavender Grande Ford 4562 IH-10 East San Antonio, TX 78219 Holman ASAP upto 365 Days depending on Ford scheduling & allocation Unknown Ford will take orders & schedule quarterly Until Ford stops taking orders and determines build out for 2023 YM Price is good for 2023 YM only		
			\$49,424.02 \$197,696.08  2023 Ford Transit Ford 3.5 L, V6 10 Spd. Auto 36mo/36,000 Bumper to Bumper 5yr/100,000 Powertrain Local Dealer Local Dealer  TBD TBD TBD Not Provided		

## City of San Antonio Bid Tabulation

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# City of San Antonio Bid Tabulation

Opened: June 24, 2022 For: Purchase of Cargo and Passenger Vans 6100015584			<b>Local</b> Cavender Grande Ford 4562 IH-10 East San Antonio, TX 78219 210-245-4706		<b>Non-Local</b> Silsbee Ford 1211 U.S. Hwy 96N Silsbee, TX 77656 409-880-9191
Item	Description	Quantity	LD		
4	12 Passenger Van, Low Roof: Price Each: Total:  Percentage between lowest responsive bid and local bid: Price Differential: Year, Make & Model of Cargo Van Offered:  Specific Make and Model of Engine Offered (Include SAE Net HP: Transmission Offered: Warranty:  Warranty Service Provider Facility Name: Warranty Service Provider Facility Address:  Delivery:  Production Cut-off Date:  Last day order can be placed for current year model:  Can bidder provide bid items, at the bid price submitted, after the production cut-off date:	3	\$50,088.00 \$150,264.00 Ford factory must allocate, schedule and build as 2023 YM quantities are dependant on Ford build as 2023 YM. 2.42% \$3,551.94 2023 Ford Transit 350, 12 Passenger Low Roof X2Y Ford 3.5 L PFDI V6 Flex Fuel, 275 H.P. Ford 10-Speed Automatic 36 Months or 36,000 Miles Cavender Grande Ford 4562 IH-10 East San Antonio, TX 78219 ASAP upto 365 Days depending on Ford scheduling & allocation Unknown Ford will Schedule and take orders quarterly Until Ford stops taking Transit orders and determines build out for 2023 YM Price is good for 2023 YM only		
			\$48,904.02 \$146,712.06  2023 Ford Transit 2023 Ford Transit 3.5 L, V6 10 Spd. Auto 36mo/36,000 Bumper to Bumper 5yr/100,000 Powertrain Local Dealer Local Dealer TBD TBD Not Provided No		



## City of San Antonio Bid Tabulation

Opened: June 24, 2022 For: Purchase of Cargo and Passenger Vans		<b>Local</b> Cavender Grande Ford 4562 IH-10 East San Antonio, TX 78219 210-245-4706		<b>Non-Local</b> Silsbee Ford 1211 U.S. Hwy 96N Silsbee, TX 77656 409-880-9191	
6100015584		LD			
Item	Description	Quantity			
5	15 Passenger Extended Van, High Roof, Sliding Doors, DRW: Price Each: Total:   Percentage between lowest responsive bid and local bid: Price Differential: Year, Make & Model of Cargo Van Offered:  Specific Make and Model of Engine Offered (Include SAE Net HP): Transmission Offered: Warranty:  Warranty Service Provider Facility Name: Warranty Service Provider Facility Address:  Delivery:  Production Cut-off Date:  Last day order can be placed for current year model:  Can bidder provide bid items, at the bid price submitted, after the production cut-off date:  Payment Terms:  Total:	10	\$54,145.00 \$541,450.00 \$53,740.42 \$537,404.20  Ford factory must allocate, schedule and build as 2023 YM quantities are dependant on Ford build as 2023 YM. 0.75%  \$4,045.80 2023 Ford Transit 350, High Roof Extended U4X Ford 3.5 L PFDF V6 Flex Fuel, 275 H.P. 2023 Ford Transit 350 Ext. High Roof, DRW 2023 Ford Transit 3.5 L, V6 10 Spd, Auto 36mo/36,000 Bumper to Bumper 5yr/100,000 Powertrain Not Provided Not Provided  TBD  TBD  TBD  No  Net 30 Net 30		
<b>Total Award:</b>			<b>\$1,082,170.00</b>	<b>\$103,494.04</b>	